

60 DAY RESPONSE

CGN worked with the client's management to develop a 60 day response for the dealerships, in regard to on-going issues preventing the department from delivering training material coinciding with the deployment of machinery.

Business Problem

The client's management staff provided a project timetable for Blended Learning material, New Product Introduction learning material, and miscellaneous training material for the dealerships. The timetable provided by the client management projected a completion date of all current initiatives and no future initiatives for the first quarter of 2009. The dealerships rejected the timeline and asked for a response plan in 60 days with department changes that will reduce the timeline to the fourth quarter of 2007.

CGN Solution

Business processes, resources, current initiatives, and organizational structure were assessed and analyzed. CGN proposed increasing allocation of resources where needed, crashing project schedules, implementing a PMO, and creating a roadmap for the department-wide changes required to bring in the timeline to a date that is acceptable to the dealerships.

Customer Benefit

Vision and identification has helped highlight the current deficiencies in project planning, resources management, and current processes and provides them with a PMO roadmap to address the gaps. CGN has designed a vision and outline of development and benefits of transitioning the department to a PMO run organization. CGN also created a reduced timetable, by 28%, which incorporates the department changes for the dealerships in the form of a project plan and presentation to be presented as the 60 days response.

SCOPE

Research, strategy, and implementation plan

BUSINESS DRIVERS

Delivery, quality, resource allocation, and processes definition.



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