

Strategic Improvement Planning

Data Cleansing

Business Context



A worldwide manufacturer of industrial products offers automation, work holding, and containment solutions; providing diversified needs from all markets.

CGN worked alongside the manufacturer in previous engagements based in inventory reduction. Following our successful completion of these projects, CGN was asked to extend its stay to begin a data cleansing project.

This project began due to the manufacturers inability to gain a meaningful view of its consolidated inventories. 10 locations globally were operating on the same versatile ERP platform. However, all were operating with different product and inventory management configurations. It was deemed necessary to standardize the data to one uniform set, allowing for better visibility and decision making.

Our Approach



- Client management team identified company leads from each region and formed a core group of subject matter experts
- CGN managed subject matter expert expectations, keeping all requirement objectives, promoting discussions on the best path forward
- Individual workstreams were assigned clear objectives, while CGN managed work flow and engaged the governance team for decision management

Project Objectives



- Reduce complexity of company data across 10 global locations
- Ensure the correct data control processes and mechanisms are identified, outlined and installed

The Transformation



Results:

- Taking a collaborative approach, CGN managed to keep conversations targeted toward identifying and resolving the various data points that were approved for remedy
- CGN identified \$3.6 million worth of inventory available for reduction immediately
- Data reductions were recommended for deactivating 33% of vendors, 71% of items, and 60% of customers
- Simplified inventory visibility for improved inventory management across the organization globally
- Aligned one view of product familiarity from marketing to production
- Expected improvement in customer satisfaction rates, allowing customer service the ability to provide accurate estimates on order promise dates
- Improved ability to compute cost of money